



Department of Administrative Services

Community Business Development Partners

2017 Recommended Budget

Rick Norris, P.E. ▪ Director



2016 Successes

- To better serve Milwaukee County departments and the small business community, Community Business Development Partners (CBDP) has modified its service model to reflect the current demands. By replacing a forty year old model, the CBDP Office has reorganized into three business units: Construction Compliance, Procurement Compliance, and Strategy & Analysis. The Construction and Procurement compliance business units have a dual function. Each unit is responsible for certifying and monitoring contracts for their business sectors. The Strategy and Analysis business unit compiles all data related to small businesses, evaluates the data, and reports on the resulting economic impact in Southeastern Wisconsin.
- The goal for 2017 is to fully implement B2G Now as a contract requirement for all procurement. Integrating contract information from Marketplace Central into B2G Now will assist in monitoring contracts and increase efficiencies by minimizing data handling. The Strategy & Analysis group will proactively report on Targeted Firm participation and explore ways to increase participation levels.
- With the 2016 Board approval of ordinance changes associated with Chapters 32, 56, and 42, CBDP will work with Milwaukee County departments to create a small business set-aside program with the goal of increasing the number of Targeted Firms winning contracts as prime consultants and contractors.





Variances 2016-2017

Community Business Development Partners

	2016 Budget	2017 Budget	2017/2016 Variance
Expenditures	\$860,243	\$854,336	(\$5,907)
Revenues	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 0</u>
Tax Levy	\$860,243	\$854,336	(\$5,907)
FTE Positions	7	7	0





2017 Initiatives

- To increase the number of Targeted Firms as “primes”.
- Develop a data management system that assess Targeted Enterprises capabilities and match those capabilities with planned Milwaukee County projects.
- Integrate B2G Now with Marketplace Central.

