



BEVERAGE SALES AGREEMENT

This sets forth the agreement ("**Agreement**") between Bottling Group, LLC, a Delaware limited liability company, and its affiliates and/or respective subsidiaries collectively comprising Pepsi Beverages Company with an office located at 2255 S. 162nd St. New Berlin, WI 53151 ("**Pepsi**") and the Milwaukee County Zoo, with its principal place of business at 10001 W. Bluemound Road, Milwaukee, WI 53226 (the "**Customer**") relating to the purchase by the Customer from Pepsi of the Products. The support described below is in lieu of any other discounts, allowances or rebates to which the Customer might otherwise be entitled from time to time.

Definitions

As used in this Agreement, the following capitalized terms shall have the respective meanings assigned thereto below.

"Beverage" or **"Beverages"** means all carbonated and non-carbonated, non-alcoholic drinks, however dispensed, including, (i) colas and other flavored carbonated drinks; (ii) fruit juice, fruit juice containing and fruit flavored drinks; (iii) chilled coffee drinks; (iv) chilled tea products; (v) hypertonic, isotonic and hypotonic drinks (sports drinks and fluid replacements); (vi) energy drinks, (vii) packaged carbonated or still water (including spring, mineral or purified), (viii) liquid concentrate teas ("**LCT**"), (ix) frozen carbonated and non-carbonated beverages ("**FB**"), and (x) any future categories of nonalcoholic beverage products that may be distributed by Pepsi. **"Beverage"** shall not include fresh brewed coffee drinks (served hot or with ice), fresh squeezed lemonade, milk and dairy drinks, ice cream, or ice cream novelties.

"Cases" shall mean the number of cases of Packaged Products purchased by the Customer from Pepsi, initially delivered in quantities of 24, 15, and 12 bottle/can units, and thereafter in such other size, quantity and type of containers as determined by Pepsi, from time to time.

"Gallons" shall mean the number of gallons of the Postmix Products purchased by the Customer from Pepsi.

"Facilities" shall mean the existing zoo facilities and shall include any restaurant, outlet or other facility that may be opened or acquired by the Customer at the zoo facilities during the Term. The Facilities shall include the parking garages or other Customer-owned/controlled/operated surrounding areas located at or within those facilities.

"Packaged Products" shall mean Beverages that are distributed in pre-packaged form (e.g., bottles and cans). A current list of Pepsi's Packaged Products is listed in attached Exhibit B which may be amended by Pepsi from time to time.

"Postmix Products" shall mean Beverages used to create and dispense fountain beverages and/or frozen carbonated and non-carbonated beverages. A current list of Pepsi's Postmix Products is listed in attached Exhibit B which may be amended by Pepsi from time to time.



“Products” shall mean Postmix Products, Packaged Products and LCT manufactured, bottled, sold and/or distributed by Pepsi.

“Year” shall mean each 12-month period during the Term commencing on the first day of the Term or an anniversary thereof.

1. **Term**

The term of this Agreement shall commence on March 1, 2014 and expire on February 28, 2019 (the **“Term”**). When fully executed, this Agreement will constitute a binding obligation of both parties until expiration or termination.

2. **Scope**

(A) **Exclusive Pouring Rights**

During the Term of this Agreement Pepsi shall have the exclusive right to make all Beverages (including Fountain Products and Packaged Products) available for sale and distribution within the Customer’s Facilities, including at all locations located within the Facilities where Beverages are sold and catering operations for Customer or its Facilities. Accordingly, the Products shall be the only Beverages of their respective type sold, dispensed or served anywhere at the Facilities, and Customer will cause the purchasing representative for each of the Facilities to purchase all its respective requirements for such Products directly and exclusively from Pepsi. Such exclusive pouring rights shall not apply to special events within the Customer’s Facilities conducted by nonprofit organizations; provided each such event is subject to the mutual agreement of the parties.

(B) **Ancillary Products**

During the Term, Customer will cause the purchasing representative for each of the Facilities to purchase all its respective requirements for carbon dioxide and branded disposable cups (**“Ancillary Products”**) exclusively from Pepsi.

(C) **Advertising Rights**

Pepsi may advertise and promote its Products in and with respect to the Customer and its Facilities upon mutually agreed to terms and conditions.

3. **Performance**

This Agreement, including all of Pepsi’s support to the Customer as described below, is contingent upon the Customer complying with all of the following performance criteria:

(A) **Exclusivity.** The Products shall be the exclusive Beverage of their respective types sold, dispensed or otherwise made available, or in any way advertised, displayed, represented or promoted at or in connection with the Facilities by any method or through any medium whatsoever (including without limitation print, broadcast, direct mail, coupons, handbills,



displays and signage), whether public or private. In no event shall there be served, dispensed or otherwise made available, or in any way advertised, displayed, represented or promoted, beverage products licensed by, or produced by bottlers licensed by, The Coca-Cola Company or any affiliate thereof, or any other supplier of competitive nonalcoholic Beverages.

(B) Product Mix. The Customer represents that it shall purchase and shall cause its Facilities to purchase Products exclusively from Pepsi and that it shall use reasonable efforts to maintain a mix of both Postmix Products and Packaged Products at each of the Facilities throughout the Term.

(C) Fountain Products. The Customer shall only use the Postmix Products for use in preparing the fountain beverage products (the "*Fountain Products*"): (i) in accordance with the standards established by Pepsi; and (ii) only for immediate or imminent consumption and shall not resell the Postmix Products either to nonaffiliated outlets or to consumers in any form other than the Fountain Products.

(D) Brand ID. The Customer shall have appropriate brand identification, as identified by Pepsi, for each Product served on all menus (including catering), menuboard and postmix dispensing valves at each of the Facilities throughout the Term.

(E) Changes in Facilities. The Customer agrees that it shall promptly notify Pepsi, in writing, of each new Facility which is opened or acquired during the Term, as well as of any Facility which is closed, sold or otherwise disposed of during the Term so that the parties may promptly update Exhibit A.

4. Consideration

In consideration of the exclusive rights granted to Pepsi by Customer over the Term of this Agreement, and provided Customer is not in breach of this Agreement, Pepsi shall provide Customer with the following:

(A) Annual Support Funds. Each Year throughout the Term, providing Customer has met its performance obligations under this Agreement, Pepsi shall provide Customer with annual support funds in the amount of One Hundred Thousand Dollars (\$100,000), payable to the Customer within forty-five (45) days of the signing of this Agreement by both parties and the commencement of each Year thereafter until the end of the Term of this Agreement (the "*Annual Support Funds*"). The Annual Support Funds are earned throughout the Year in which they are paid. In the event Pepsi terminates this Agreement due to the Customer's failure to cure a breach hereof, the unearned Annual Support Funds will be repaid to Pepsi pursuant to the terms of Section 7(B) herein.

(B) Marketing Support Funds. Each Year throughout the Term, providing Customer has met its performance obligations under this Agreement, Pepsi shall provide Customer with marketing support funds in the amount of Ten Thousand Dollars (\$10,000) to be used and spent by Customer on mutually agreed to marketing/merchandising programs including, by not limited to, truck backs advertising, Pepsi identifiable umbrellas, banners and customized POS ("*Marketing Support Funds*"). The Marketing Support Funds are payable to the Customer within



forty-five (45) days of the signing of this Agreement by both parties and the commencement of each Year thereafter until the end of the Term of this Agreement. The Marketing Support Funds are earned throughout the Year in which they are paid. In the event Pepsi terminates this Agreement due to the Customer's failure to cure a breach hereof, the unearned Marketing Support Funds will be repaid to Pepsi pursuant to the terms of Section 7(B) herein

(C) **Free Equipment Loan and Service.** As further outlined in Section 5 below, Pepsi shall provide at no cost to Customer or the Facilities necessary dispensing/selling Equipment for Beverages at the Facilities. Such Equipment shall be in sufficient quantities (in light of sales volume) as determined by Pepsi to satisfy the Facilities' reasonable needs.

(D) **Donated Products.** Pepsi shall provide annual Product donations of up to a total of 500 cases of 12 oz. cans of Products per Year across the Facilities upon request of the Customer; *provided, however,* that the Customer will administer all requests through a central contact so that the Customer may prioritize the requests. Customer acknowledges and agrees that donated Product requests not used/made in any Year shall not be carried over to the subsequent Year.

5. **Equipment**

Pepsi will loan each of the Facilities, at no charge, appropriate equipment for dispensing the Products during the Term ("*Equipment*"). Customer agrees that the Equipment shall be exclusively used to display and merchandise the Products, and the Customer shall not use the Equipment to display, stock, advertise, sell or maintain any other products (including on the exterior of the Equipment). Pepsi will also provide, at no charge to the Customer, service to the Equipment. Title to such Equipment will remain vested in Pepsi or its affiliate and all such Equipment will be returned to Pepsi upon expiration or earlier termination of this Agreement. Each Year during the Term or at Pepsi's request, Customer shall provide Pepsi with a written Equipment verification list indicating the asset number, Equipment type and location of the Equipment loaned to the Customer pursuant to this Agreement. Failure to provide such verification list to Pepsi shall be deemed a material breach of this Agreement.

Pepsi will provide, at no charge to the Customer, preventative maintenance and service to the Equipment. Pepsi will also provide Customer with a telephone number to request emergency repairs and receive technical assistance related to the Equipment after business hours. Pepsi will promptly respond to each applicable Customer request, and will use reasonable efforts to remedy the related Equipment problem as soon as possible.

6. **Pricing**

Pepsi will provide Customer/Facilities a complete supply of Products during the Term of this Agreement and shall deliver such Products in a timely manner (based on mutually agreed upon delivery schedules) and in good and sanitary condition. The Products and Ancillary Products shall be purchased by the Customer from Pepsi at prices established by Pepsi. The current pricing schedule for Products is set forth on attached Exhibit B. Thereafter, the prices may be changed from time to time at Pepsi's discretion; *provided, however,* that annual price increases will not exceed 4%. Pepsi shall provide thirty (30) days' notice of any price increases during the Term.



7. General Terms

(A) **Termination.** Either party may terminate this Agreement if the other commits a material breach of this Agreement; provided, however, that the terminating party has given the other party written notice of the breach and the other party has failed to remedy or cure the breach within thirty (30) days of such notice.

(B) **Remedies.** If Pepsi terminates this Agreement as a result of default by Customer or its Facilities, or if Customer terminates this Agreement other than due to Pepsi's failure to cure a breach hereof, then Customer and its Facilities will surrender to Pepsi all Equipment provided by Pepsi and shall forfeit all funding not paid as of the date of termination. In addition, without prejudice to any other right or remedy available to Pepsi, Pepsi shall have the right to immediately seek reimbursement from Customer and the Facilities for amounts reflecting reimbursement for any Annual Support Funds and Marketing Support Funds as follows: the amount of each such reimbursement shall be determined by multiplying Annual Support Funds and the Marketing Support Funds each by a fraction, the numerator of which is the number of months remaining in the Year in which the Agreement is terminated at the time such termination occurs and the denominator of which is 12 (twelve).

(C) **Expiration.** Upon expiration of this Agreement, if Customer has not entered into a further agreement with Pepsi for the purchase of the Products, Customer shall surrender to Pepsi all Equipment installed in the Facilities, whether leased, loaned or otherwise made available by Pepsi.

In connection with the performance of work and provision of goods under this Agreement, Pepsi agrees that the services under this Agreement will be continued without interruption and that, upon expiration of this Agreement, Pepsi shall furnish phase-in and phase-out goods and services associated with transitioning to a new provider of the goods and/or services contemplated by this Agreement for a period of up to 90 days.

(D) **Right of Offset.** Pepsi reserves the right to withhold payments due hereunder as an offset against amounts not paid by Customer or its Facilities for Products ordered from and delivered by Pepsi pursuant to this Agreement.

(E) **Non-Disclosure.** Except as may otherwise be required by law or legal process, neither party shall disclose to unrelated third parties the terms and conditions of this Agreement without the consent of the other.

(F) **Indemnification.** The parties to this Agreement agree to indemnify, defend and hold harmless the other party and their elected officials, officers, employees and agents, from and against all suits, actions, claims, losses and damages (including reasonable attorneys' fees) by reason of liability for damages including suits at law or in equity, caused by any wrongful, intentional or negligent act or omission of the indemnifying party which may arise out of or are connected with the activities covered by this Agreement. Milwaukee County's liability shall be limited to Wis. Stat. § 345.03(3) for automobile and § 893.80(3) for general liability.



(G) Assignment. In the event that a third party acquires Customer or all or a group of the Facilities, or if Customer is acquired or merges with a third party, Customer will, in connection with such transaction, cause the acquiring party/merged entity, in writing, to ratify this Agreement and assume all of the obligations of Customer hereunder. In the event that Customer does not deliver written evidence of such ratification and assumption of this Agreement by the acquiring party/merged entity within ten (10) days following the closing of the transaction, the Customer will be in breach of this Agreement and Pepsi may, at its option, terminate this Agreement effective immediately and Customer will pay to Pepsi all sums specified in Section 7(B) herein. The Agreement shall not be otherwise assignable without the express written consent of Pepsi.

(H) Governing Law. This Agreement shall be governed by the laws of the State of Wisconsin without regard to conflict of laws principles.

(I) Price Discrepancy. Any price discrepancy claim must be submitted to Pepsi within 365 days of the date of the invoice in question. If the Customer makes a price discrepancy claim within 90 days of the invoice date, the Customer must submit a written request specifying the particular Product, amount in dispute and reason for the dispute. This request should be addressed to:

Accounts Receivable
Pepsi-Cola Customer Service Center
P.O. Box 10
Winston-Salem, North Carolina 27102.

If the Customer makes a price discrepancy claim from 91 to 365 days after the date of invoice, in addition to the written request as specified above, the Customer must submit to Pepsi a copy of the invoice in question, copies of any check remittances pursuant to the invoice in question and any additional supporting documentation.

(J) Tax. The Customer acknowledges and agrees that neither Pepsi nor its affiliates shall be responsible for any taxes payable, fees or other tax liability incurred by the Customer in connection with the consideration or any other fees payable by Pepsi under this Agreement. Pepsi shall not be assessed common area maintenance fees, taxes or other charges based on its occupation of the space allocated to its Equipment at the Facilities.

(K) Force Majeure. Pepsi will not be responsible for any delay or lack of delivery resulting directly or indirectly from any foreign or domestic embargo, product detention, seizure, act of God, insurrection, war and/or continuance of war, the passage or enactment of any law ordinance, regulation, ruling, or order interfering directly or indirectly with or rendering more burdensome the purchase, production, delivery or payment hereunder, including the lack of the usual means of transportation due to fire, flood, explosion, riot, strike or other acts of nature or man that are beyond the control of Pepsi or that of the suppliers to Pepsi unless such contingency is specifically excluded in another part of this Agreement. Subject to the provisions below, this Agreement will be suspended as to both Product and delivery during any of the above force majeure contingencies. Any and all suspended deliveries will resume after such contingencies



cease to exist, if possible, and this Agreement will resume in accordance with its terms, unless otherwise provided for herein.

(L) Release, Discharge or Waiver. No release, discharge or waiver of any provision hereof shall be enforceable against or binding upon either party hereto unless in writing and executed by both parties hereto. Neither the failure to insist upon strict performance of any of the agreements, terms, covenants or conditions hereof, nor the acceptance of monies due hereunder with knowledge of a breach of this Agreement, shall be deemed a waiver of any rights or remedies that either party hereto may have or a waiver of any subsequent breach or default in any of such agreements, terms, covenants or conditions.

(M) Relationship of the Parties. Nothing contained in this Agreement shall constitute or be construed to create a partnership or joint venture between Customer or its successors or assigns and Pepsi or its successors or assigns. In entering into this Agreement, and in acting in compliance herewith, Pepsi is at all times acting and performing as an independent contractor, duly authorized to perform the acts required of it hereunder.

(N) Effect of Headings. The headings and subheadings of the sections of this Agreement are inserted for convenience of reference only and shall not control or affect the meaning or construction of any of the agreements, terms, covenants and conditions of this Agreement in any manner.

(O) Construction. This Agreement has been fully reviewed and negotiated by the parties hereto and their respective legal counsel. Accordingly, in interpreting this Agreement, no weight shall be placed upon which party hereto or its counsel drafted the provision being interpreted. Wherever this Agreement provides for one party hereto to provide authorization, agreement, approval or consent to another party hereto, or provides for mutual agreement of the parties hereto, such authorization, approval, agreement or consent shall, except as may otherwise be specified herein, be given in such party's reasonable judgment and reasonable discretion, and shall be in writing unless otherwise mutually agreed by the parties. If any term or provision of this Agreement shall be found to be void or contrary to law, such term or provision shall, but only to the extent necessary to bring this Agreement within the requirements of law, be deemed to be severable from the other terms and provisions hereof, and the remainder of this Agreement shall be given effect as if the parties had not included the severed term herein.

(P) Counterparts. This Agreement may be executed in two or more counterparts, each of which shall be deemed an original but all of which together shall constitute one and the same instrument.

(Q) Further Assurances. Each party hereto shall execute any and all further documents or instruments and take all necessary action that either party hereto may deem reasonably necessary to carry out the proper purposes of this Agreement.

(R) Notices. Unless otherwise specified herein, all notices, requests, demands, consents, and other communications hereunder shall be transmitted in writing and shall be deemed to have been duly given when hand delivered, upon delivery when sent by express mail, courier,



overnight mail or other recognized overnight or next day delivery service, or three (3) days following the date mailed when sent by registered or certified United States mail, postage prepaid, return receipt requested, or by facsimile, with a confirmation copy sent by recognized overnight courier, next day delivery, addressed as follows:

If to Pepsi:

Pepsi Beverages Company
2255 S. 162nd St.
New Berlin, WI 53151
Attn: Director, FoodService

With a copy to (which shall not constitute notice):

Pepsi Beverages Company
One Pepsi Way
Somers, NY 10589
Attn: Legal Department

If to Customer:

Milwaukee County Zoo
10001 W. Bluemound Road
Milwaukee, WI 53226
Attn: Andrew Stockel

(S) Insurance. Pepsi agrees to evidence and maintain proof of financial responsibility to cover costs as may arise from claims of tort, statutes and benefits under Workers' Compensation laws and/or vicarious liability arising from employees. Such evidence shall include insurance coverage for Workers' Compensation claims as required by the State of Wisconsin, including Employer's Liability and insurance covering General and Automobile Liability coverage in the following minimum amounts.

<u>Type of Coverage</u>	<u>Minimum Limits</u>
Wisconsin Workers' Compensation or Proof of All State Coverage	Statutory
Employer's Liability	\$100,000/\$500,000/\$100,000
Commercial or Comprehensive General Liability	
Bodily Injury & Property Damage (Incl. Personal Injury, \$2,000,000 General Aggregate Damage to Premises Rented to You & Contractual &	\$1,000,000 Per Occurrence



Products/Completed Ops

Automobile Liability

Bodily Injury & Property Damage	\$1,000,000 Per Accident
All Autos-Owned, non-owned and/or hired	
Uninsured Motorists	Per Wisconsin Requirements

Milwaukee County, as its interests may appear, shall be included as additional insured for General, Automobile, and be afforded a thirty (30) day written notice of cancellation or non-renewal. A certificate indicating the above coverages shall be submitted for review and approval by the County for the duration of this Agreement.

Coverages shall be placed with an insurance company authorized by the State of Wisconsin and rated "A" per Best's Key Rating Guide. Any deviations, including use of purchasing groups, risk retention groups, etc., or requests for waiver from the above requirements shall be submitted in writing to the County for approval prior to the commencement of activities under this Agreement.

The insurance requirements contained within this Agreement are subject to periodic review and adjustment by the County Risk Manager.

Pepsi's Wisconsin Workers' Compensation insurance policy shall include a waiver of subrogation clause waiving all claims for recovery from the County by Pepsi, Pepsi's employees, Pepsi's independent contractors, and Pepsi's insurers for any and all liability claims covered by Pepsi's Workers' Compensation insurance policy. "Blanket" endorsement is acceptable as required by contract.

All insurance agreements shall provide that they may not be canceled or terminated until at least thirty (30) days written prior notice shall have been given to the County stating the date and time that such insurance agreements are to be canceled or terminated. In the event Pepsi shall fail to maintain the insurance coverage required by this Agreement, the Agreement shall automatically terminate at County's option as of the date that such insurance is no longer in force and effect.

No acceptance or approval by the County of any insurance agreement or agreements shall relieve or release or be construed to relieve or release Pepsi from any liability, duty or obligation assumed or imposed upon it by the provisions of the Agreement.

(T) Limitations/Offset Rights. Pepsi reserves the right to limit quantities, withhold or deduct funding as an offset to amounts not paid by Customer or terminate this Agreement if the Customer (i) sells Products directly or indirectly for resale outside of the Pepsi's exclusive territory where the Facilities operate, (ii) purchases Products outside Pepsi's exclusive territory where the Facilities operate and resell such Products within Pepsi's exclusive territory or (iii) does not comply with Pepsi's payment terms or makes an unauthorized deduction from amounts due.

(U) Entire Agreement. This Agreement contains the entire agreement between the parties hereto regarding the subject matter hereof and supersedes all other agreements between the




parties. This Agreement may be amended or modified only by a writing signed by each of the parties.


(V) Customer Representations. Customer represents and warrants to Pepsi that the execution, delivery and performance of this Agreement by Customer will not violate any agreements with, or rights of, third parties. The Customer and undersigned represent that the undersigned is duly authorized and empowered to bind the Customer to the terms and conditions of this Agreement for the duration of the Term.

IN WITNESS WHEREOF, the undersigned have caused this Agreement to be duly executed as of the date set forth below.

Bottling Group, LLC

Milwaukee County Zoo

By: 
Print Name: Michael Joyce
Title: Director
Date: 4/17/14

By: 
Print Name: Charles Wikenhauser
Title: Zoo Director
Date: 23 Ap 2014

Milwaukee County Comptroller

DocuSigned by:

F7354A95DB0643E

Corporation Counsel

County Executive

Chris Abele

Current Equipment

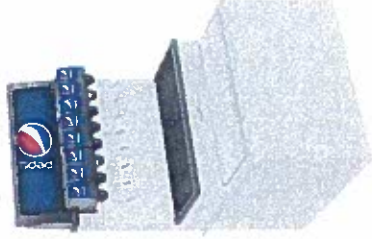
Vending



Coolers



Fountain



Pepsi Will Provide Mutually Agreed Upon
Equipment To Meet All Needs



1. At no cost to the Zoo, the Proposer shall provide for the installation, maintenance and replacement, as needed, of all static and portable dispensing and vending equipment; inclusive of CO2 supplies, storage equipment and safety mechanisms, associated labor costs, all delivery, setup and surcharges, defective equipment parts and associated or similar or better signage than those items supplied by the current vendor.

The successful Proposer will provide equipment and services meeting or exceeding these requirements, as presented in its proposal:

Outdoor Beverage Vending Machines (Various Locations on Property)

- 25 - 9 Selection Vending Machines (Can and/or Bottle) and
- 4 - 7 Selection Vending Machines (Can and/or Bottle)

All vending machines to include the following:

- i. High quality bill validators
- ii. High quality coin mechanisms
- iii. Lockable bill and coin areas (keyed the same). Inner door
- iv. Outer door cylinder locks all keyed the same for a unique Zoo key
- v. Machines capable of a variety of can and bottle products
- vi. Digital meters to track transaction counts
- vii. Install outer machine door hasps for use with unique Zoo keyed supplied locks
- viii. Large capacity machines

A minimum of six Vending Machines shall be equipped with credit card readers and the capability to be operated by the Zoo

A minimum of four machines are to be new, high quality, high profile, glass front machines to further support the successful Proposer's extended brand lines such as juice, energy drinks, iced coffee drinks (example only).

All Equipment and Vending Machines will be placed as directed by the Zoo's Concessions and Merchandise Coordinator

Beverage Dispensing Machines/Coolers (Various Locations on Property)

2 - Portable Post Mix Bars (Group Sales)

4 - Stainless Steel Portable Carts – (Woody, Lakeview Penguin, Giraffe)

18 - Bunn Ultra Units (Frozen Drink Solution) – (All Locations)

8 - Countertop 6 valve post mix units – (Dippers, Woody, ICP, Family Farm)

3 - 1522 post mix drop-ins or comparable – (Various locations/Picnic areas)

8 - 2323 post mix drop-ins or comparable – (Various locations/Picnic areas)

5 - 8 valve ice dispensing post mix units – (Flamingo and Lakeview)

4 - Tea urns for sweetened and unsweetened tea, bag-in-box product - Located at Flamingo and Lakeview

11 - 1 Door Coolers with Logo – Located at various retail locations

8 - 2 Door Coolers with Logo – Located at various retail locations

Exhibit B
Products and Prices

Zoo acknowledges and agrees (and shall require that any third parties or Food Service Providers purchasing Products through this Agreement agree) that Pepsi shall be entitled to pass-through any incremental fees, deposits, taxes or other governmentally imposed charges (whether local, state, federal or judicially imposed) and that the pass-through of any such governmentally imposed fees, deposits, taxes or charges on the Products shall not be deemed as a price increase subject to any pricing cap or notification restrictions that may be specified in this Agreement.

Mwk Co Zoo Pricing 2014



Soft Drinks

24 Units	\$8.48	\$0.36
24 Units	\$9.60	\$0.40
24 Units	\$19.65	\$0.82
24 Units	13.44	\$0.56



- 12oz Cans
- 20oz Bottles
- 12oz Bottles



Ocean Spray 15.2oz Bottles

12 Units	\$13.25	\$1.11
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- Aquafina
20oz Bottles
- 12oz Bottle

24 Units	\$16.75	\$0.70
24 Units	\$9.60	\$0.40



Tea

- 13.8oz Tazo Glass
- 18.5oz Lipton Pure Leaf
- 20oz Lipton Naturals
- 20oz Brisk
- 12oz Cans

12 Units	\$16.89	\$1.41
12 Units	\$14.00	\$1.17
15 Units	\$13.93	\$0.93
24 Units	\$19.65	\$0.82
24 Units	\$9.60	\$0.40



Muscle Milk

- 14oz Bottles
- 14oz Pro Bottles

12 Units	\$31.30	\$2.61
12 Units	\$37.08	\$3.09



Mwk Co Zoo Pricing 2014



G / G2 / Propel
 12oz Bottles – G/G2
 20oz Bottles – G/G2 Propel
 16.9oz G Recover



24 Units	\$17.61	\$0.74
24 Units	\$23.30	\$0.97
24 Units	\$21.75	\$0.91



Sobe
 20oz Bottles
 20oz Life Water

12 Units	\$18.28	\$1.53
12 Units	\$18.28	\$1.53



Energy
 16oz Can AMP
 16oz Can Rockstar



12 Units	\$18.75	\$1.57
24 Units	\$37.50	\$1.57



Coffee
 9.5oz Frapp Glass
 13.7oz Frapp Glass
 15oz SB Dbshot + NRG Can

12 Units	\$14.43	\$1.21
12 Units	\$23.90	\$2.00
12 Units	\$23.29	\$1.94



Mwk Co Zoo Pricing 2014



Pepsi / Diet Pepsi	5 Gal. BIB	\$12.98	3 Gal. BIB	\$12.98
Caffeine Free Pepsi		\$12.98		\$12.98
Wild Cherry Pepsi		\$12.98		\$12.98
Pepsi MAX		\$12.98		\$12.98
Caffeine Free Diet Pepsi		\$12.98		\$12.98
Mountain Dew / Diet Dew		\$12.98		\$12.98
Mountain Dew Code Red		\$12.98		\$12.98



Sierra Mist/Diet Sierra Mist	5 Gal. BIB	\$12.98	3 Gal. BIB	\$12.98
Mug Root Beer		\$12.98		\$12.98
Tropicana Orange Twister		\$12.98		\$12.98
Manzanita Sol		\$12.98		\$12.98
Mirinda Strawberry		\$12.98		\$12.98
Patio Flavors		\$12.98		\$12.98

A bold, chuggable, and refreshing flavor forward iced tea experience



The great taste of fresh brewed iced tea in ready-to-use formats

Lipton Liquid Concentrate Brewed Tea	3 Gal. BIB	\$17.05
Unsweetened		\$17.05
Sweetened		\$17.05
Green Tea with Citrus		\$17.05



Lemonade	1 Gal. BIB	\$27.04	3 Gal. BIB	\$24.96
Pink Lemonade		\$27.04		\$24.96
Sugar Free Lemonade		\$27.04		\$24.96
Fruit Punch		\$27.04		\$24.96
Sobe LW Yumberry Pomegranate		\$27.04		\$24.96



Sour Mix	1 Gal. BIB	\$27.04	3 Gal. BIB	\$24.96
Amp Decibel		\$27.04		\$24.96
		\$27.04		\$24.96
		\$27.04		\$24.96
		\$27.04		\$24.96
		\$27.04		\$24.96
		\$27.04		\$24.96
		\$27.04		\$24.96



Siberian Chill
A totally cold, deliciously bold frozen uncarbonated beverage

Blew Raspberry	3 Gal. BIB	\$26.85
Very Berry Cherry		\$26.85
Orange Creamsicle		\$26.85
Strawberry Kiwi		\$26.85

5 Gal. Tank
\$6.15

Premix

